

#### About the plan:



Large health plan in the Southwest



12 years in Medicare Advantage



Serves 4 million customers total

### About the project:

- Identified deletes by examining MA charts and claims-based HCC data.
- PDF charts processed.
- **3**

584 score-impacting HCC deletes found.



2,171 non-score-impacting HCC deletes found.



Following this project, Magna Health Plan\* engaged Apixio for three second-level review MA projects and code validation in 2017.

\* Pseudonym



**CASE STUDY** 

## Magna Health Plan

# A Crisis of Transparency

Recently, Magna Health Plan\* (MHP) decided to elevate their compliance efforts. They were worried that their reliance on vendors and outside coding help would compromise the accuracy and integrity of their risk adjustment results in a time of heightened scrutiny and pressure

# Achieving Gold Standard Compliance

Apixio offered a couple options for finding deletes. First, Apixio could do due diligence on the work of MHP's previous risk adjustment vendor with Compliance Auditor. Second, in the process of examining select charts for new HCCs, Apixio could also check for evidence of previously submitted HCCs with Zero Ev-

idence. Lastly, Apixio could look through all charts and seek to validate all previously submitted claims and new HCCs against the original source encounters with Code Validation.

MHP chose the Code Validationoption, seeing it as a truly comprehensive solution to find deletes and support a risk adjustment coding program that could look both ways.

### **Chart Quality Issues Reveal Strength of Apixio's Platform**



Charts were delivered to Apixio by the incumbent vendor with serious quality deficiencies (pages out of order, upside down, unreadable).



The Apixio platform used optical character recognition to decipher these difficult charts rapidly.



Charts that might have been thrown out or looked over were examined comprehensively.



Apixio gave feedback to MHP on ways in which the chart pull process could be streamlined and improved. claims and new HCCs against the original source encounters with Code Validation.



**CASE STUDY** 

## Magna Health Plan

#### **Partnership Built on Trust**

Risk adjustment is often fraught with difficulties, but the Apixio team built trust with the MHP team through key interactions. For example, early on MHP delivered a batch of duplicate charts, and the Apixio team highlighted the error, saving the client unneccessary billings and wasted time. Judy Beckenbach, their dedicated Customer Success Manager, ensured the project went smoothly and that any issues that arose were understood and handled.

"It was a joy to work with Magna Health. They were committed to risk scoring accurately, and we were committed to serving them with the same level of integrity."

**Judy Beckenbach** 

Apixio Customer Success Manager

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Want to learn more about our Al analytics solutions for value-based care? Get in touch.

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